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# Kerry Camp

Attention all Campers! Gather round the Fire!

[www.kerrycamp.com](http://www.kerrycamp.com)

2200 Subscribers

**Winter 2009**



**Kerry Camp** is Boot Camp training for individuals who desire to become **superstars in sales**, marketing, business development and **revenue management**.

Hotel & airline sales teams, travel agents, hotel management professionals, and revenue/reservations departments will all benefit.

**Now drop and give me 20... room-nights!**



[Click for a Slideshow of our campers!](#)

## WELCOME! \* TO KERRY CAMP!

### Current Campers

#### Groups:

[Joie de Vivre Hospitality](#)

(West Coast USA)

[Coast Hotels](#)

(Western USA & Canada)

#### Southern California:

[Shade Hotel Manhattan Beach](#)

[Varden Hotel Long Beach](#)

[Le Petit West Hollywood](#)

[Park Manor Suites San Diego](#)

#### Northern California:

[Hotel Adagio San Francisco](#)

[Hotel Rex San Francisco](#)

[Americania Hotel San Francisco](#)

[Carriage Inn San Francisco](#)

[Good Hotel San Francisco](#)

[Ventana Inn Big Sur](#)

[Waters Edge Tiburon](#)

#### London, England:

[The Landmark Hotel](#)

[The Royal Lancaster Hotel](#)

[K West Hotel & Spa](#)

## CABIN ONE \* Boot Camp! SUPERSTAR SALES TRAINING

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### Openings in February & March



**Sales Training:**  
**The Kerry Camp mission** is to teach the method and then engage 'campers' in **face-to-face meetings** with top

decision makers. The economy is slowing down. Take the time and invest in your self and your team. **Learn the tricks of staying on top and thriving while your competition scratches their heads.** **Kerry Flowers'** unique brand of relationship marketing will help get you through it.

#### Schedule:

*New York, New York (week of January 20-23),  
SOLD OUT*

*London, England (week of January 26-30, 2009),  
SOLD OUT*

*Vancouver, B.C. (week of February 2-5, 2009)  
SOLD OUT*

*Long Beach, California (week of February 9-13, 2009) SOLD OUT*

*Los Angeles, California (week of February 16-20, 2009) OPENINGS*

*Los Angeles, California (week of February 23-27, 2009) OPENINGS*

*Los Angeles, California (week of March 30-April 3, 2009) OPENINGS*

*San Francisco, California (week of April 13-17, 2009) SOLD OUT*

[Click here for details](#)

## CABIN TWO \*

### REVENUE MANAGEMENT & E-COMMERCE TRAINING

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### Openings available February & March



**Revenue Management:**

This is the art and science of what rate to sell, to whom, where, when, and why. Originally mastered by the airlines, hotels have eagerly adapted the skill resulting in significant **increases in bottom line revenue and ADR**. We will teach you how to maximize your potential based on an over-view of your hotel and its current goals, available reporting, and staff level.

[Click here for details](#)

